|  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| A. CURRENT ASSETS ( $100=110+120+130+140+150$ | 100 |  | 3.065.167.945.101 | 2.554.590.419.157 |
| I. Cash and cash equivalents | 110 | V.01 | 902.254.975.298 | 321.847.589.082 |
| 1. Cash | 111 |  | 512.254.975.298 | 251.847.589.082 |
| 2. Cash equivalents | 112 |  | 390.000 .000 .000 | 70.000.000.000 |
| II. Shor-term financial investments | 120 |  | 364.186.153.119 | 709.745.640.343 |
| 1. Short-term investments | 121 | V.02 | 425.537.081.238 | 797.566 .531 .288 |
| 2. Short-term investment of trustee investment | 122 | - V .03 |  |  |
| 3. Provision for devaluation of short-term investments (*) | 129 | - 0.02 | (61.350.928.119) | (877814.890.945) |
| III. Short-term receivables | 130 | - V .0 | 1.165.333.294.865 | 769.739.124.747 |
| 1. Trade accounts receivable | 131 |  | 163.526.847.712 | 840.263.625.504 |
| 2. Advances to supplier | 132 |  |  |  |
| 3. Shor-t-erm internal receivables | 133 |  |  |  |
| 4. Receivale in accordance with contracts in progress | 135 |  | 255.287.865.945 | 90.590.404.328 |
| 5. Other receivables | 138 |  | 974.839.725.889 | 67.651.023.931 |
| 6. Provision for shor-term bad receivables (*) | 139 |  | (228.321.144.681) | (228.765.929.016) |
| IV. Inventories | 140 |  | 1.409.815.950 | 1.416.532.600 |
| V. Other current assets | 150 |  | 631.983.705.869 | 751.841.532.385 |
| 1. Shor-term prepaid expenses | 151 |  | 1.323.137.194 | 492.871.629 |
| 2. VAT deductible | 152 |  |  |  |
| 3,Tax and accounts receivable from State budget |  |  | 54.996.707 | 10.845.390 |
| 4. Trading Government bonds | 154 |  |  |  |
| 5. Other current assets | 158 |  | 630.605.571.968 | 751.337.815.366 |
| Assets | Code | EXP | Ending Balance | Beginning Balance |
|  |  |  |  |  |
| B. LONG-TERM ASSETS ( $200=210+220+240+250+260$ ) | 200 |  | 711.718.774.846 | 1.267.690.719.126 |
| I. Long-term receivables | 210 |  |  |  |
| 1. Long-term receivables from customers | 211 |  |  |  |
| 2. Capital receivable from subsidiaries | 212 |  |  |  |
| 3. Long-term inter-company receivables | 213 |  |  |  |
| 4. Other long-term receivables | 218 |  |  |  |
| 5. Provision for long-term bad receivable (*) | 219 |  |  |  |
| II. Fixed assets | 210 |  | 9.483.281.052 | 11.355.685.469 |
| 1. Tangible fixed assets | 221 | V. 06 | 2.204.452.234 | 4.841.789.592 |
| - Historical cost | 222 |  | 39.222.794.289 | 39.222.794.289 |
| - Accumulated depreciation (*) | 223 |  | (37.018.342.055) | (34.381.004.697) |
| 2. Finance leases fixed assets | 224 |  |  |  |
| - Historical cost | 225 |  |  |  |
| - Accumulated depreciation (*) | 226 |  |  |  |
| 3. Intangible fixed assets | 227 | - V .07 | 2.294.828.818 | 5.013.895.877 |
| - Historical cost | 228 |  | 27.501.298.605 | 27.501.298.605 |
| - Accumulated depreciation (*) | 229 |  | (25.206.469.787) | (22.487.402.728) |
| 4. Construction in progress expenses | 230 |  | 4.984.000.000 | 1.5000 .000 .000 |
| III. Property Investment | 240 |  |  |  |
| - Historical cost | 241 |  |  |  |
| - Accumulated depreciation (*) | 242 |  |  |  |
| IV. Long-term financial investments | 250 | - 0.02 | 534.976.676.026 | 1.094.707.775.497 |
| 1. Investment in subsidiary company | 251 |  |  |  |
| 2. Investment in joint venture | 252 |  |  |  |
| 3. Long-term security investments | 253 |  | 858.570.749.193 | 1.3533.558.516.034 |
| 4. Other long-term investment | 258 |  | 1.669.064.655 | 1.669.064.655 |
| 5. Provision for devaluation of long-term finance investments (*) | 259 |  | (325.263.137.822) | (260.519.805.192) |
| V. Other long-term assets | 260 |  | 167.258.817.768 | 161.627.258.160 |
| 1. Long-term prepaid expenses | 261 | V. 04 | 13.669.909.826 | 21.735.649.167 |
| 2. Deferred income tax assets | 262 |  | 115.668.990.025 | 103.484.609.400 |
| 3. Deposit fund payment | 263 | V. 05 | 15.124.061.917 | 13.611.143.593 |
| 4. Others | 268 |  | 22.795.856.000 | 22.795.856.000 |
| TOTAL ASSETS ( $270=100+200$ ) | 270 |  | 3.776.886.719.947 | 3.822.281.138.283 |


| CAPITAL SOURCE | Code | EXP | Ending Balance | Beginning Balance |
| :---: | :---: | :---: | :---: | :---: |
| A. LIABLITIES ( $300=310+330$ ) | 300 |  | 1.532.381.590.168 | 1.5966.562.795.665 |
| I. Current liabilities | 310 |  | 1.351.014.929.168 | 1.596.562.795.665 |
| 1. Shor-term borrowing and debts | 311 | V. 13 |  | 366.000.000.000 |
| 2. Trade accounts payable | 312 | V. 10 | 27.500 .000 | 27.500.000 |
| 3. Advances from customers | 313 | v. 11 |  |  |
| 4. Taxes and liabilities to State budget | 314 | V. 12 | 5.563.137.660 | 14.196.111.950 |
| 5. Payable to employees | 315 |  | 24.249.190 | 6.321.487.918 |
| 6. Payable expenses | 316 | v. 09 | 164.991.430.785 | 259.027.969.326 |
| 7. Accounts payable-Affiliate | 317 |  |  |  |
| 8. Payable to securities transactions | 320 |  | 286.987.378.002 | 183.585.598.843 |
| 9. Payable to dividend, original capital and interest bonds | 321 |  | 509.598.495 | 1.646.787.390 |
| 10. Payable to organization issuing securities | 322 |  |  |  |
| 11.Bonus and welfare fund |  |  | 491.549.814 | 577.049.814 |
| 12. Other short-term payables | 328 | V. 14 | 892.420.085.222 |  |
| 13.Traded government bonds again |  |  |  | 765.180.290.424 |
| 14. Unrealised revenue |  |  |  |  |
| 15. Provision for shor-t-erm liabilities | 329 |  |  |  |
| II. Long-term liabilities | 330 |  | 181.366.661.000 |  |
| 1. Long-term accounts payable-Trade | 331 |  |  |  |
| 2. Long-term accounts payable-Affiliate | 332 |  |  |  |
| 3. Other long-term payables | 333 |  |  |  |
| 4. Long-term borrowing and debts | 334 |  | 181.366.661.000 |  |
| 5. Capital trustee received long-term investment | 335 | V. 15 |  |  |
| 6. Deferred income tax | 336 |  |  |  |
| 7. Provision for unemployment benefit | 337 |  |  |  |
| 8. Provision for long-term liabilities | 338 |  |  |  |
| 9. Provision for compensation for investors | 339 |  |  |  |
|  |  |  |  |  |
| B. OWNER'S EQUITY ( $400=410+430$ ) | 400 |  | 2.244.505.129.779 | 2.225.718.342.618 |
|  |  |  |  |  |
| I. Capital sources and funds | 410 | V. 16 | 2.244.505.129.779 | 2.225.718.342.618 |
| 1. Paid-in capital | 411 |  | 2.120.000.000.000 | 2.120.000.000.000 |
| 2. Capital surplus | 412 |  | 3.752.303.169 | 3.752.303.169 |
| 3. Other capital of owner | 413 |  |  |  |
| 4. Treasury stock (*) | 414 |  | (10.763.723.000) | (10.763.723.000) |
| 5. Assets revaluation difference | 415 |  |  |  |
| 6. Foreign exchange difference | 416 |  |  |  |
| 7. Investment and development funds | 417 |  | 18.592.075.761 | 18.592.075.761 |
| 8. Financial reserve fund | 418 |  | 26.090.240.220 | 26.090.240.220 |
| 9. Other fund belong to owner's equity | 419 |  | 31.957.852.286 | 31.957.852.286 |
| 10. Retained after-tax profit | 420 |  | 54.876.381.343 | 36.089.594.182 |
| MINARITY INTEREST |  |  |  |  |
| TOTAL RESOURCES | 440 |  | 3.776.886.719.947 | 3.822.281.138.283 |

CONSOLIDATED INCOME STATEMENT

|  | Items | Code | Quarter 3 |  | Accumulation |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| No. |  |  | Current year | Previous year | Current year | Previous year |
| $\underline{1}$ | 2 | 3 | - 4 | - 5 | ${ }^{-6}$ | 7 |
| 1 | Revenue of sales and services | 01 | 65.669.226.697 | 68.084 .075 .498 | 221.845 .804 .348 | 299.374.559.226 |
|  | Include: |  |  |  |  |  |
|  | -Revenue per active stockbroker |  | 12.198 .330 .346 | 3.784.709.674 | 32.186.012.258 | 16.111 .957 .703 |
|  | -Revenue activities Investment secuirites, capital contribution |  | 16.35.097.435 | ${ }^{18.835 .628 .7888}$ | ${ }^{80.9099 .714 .291}$ | 161.816.722.171 |
|  | -Revenue guarantees istued securities |  |  |  | 342.986 .599 |  |
|  | -Revenue agents issuing securities |  |  | 8.080 .075 |  | 580.272 .003 |
|  | -Revenue Management category of investment company fund management |  |  |  |  |  |
|  | -Revenue from the operation |  | 20.454 .545 | 49.750.000 | 68.181 .818 | 527.200.000 |
|  | -Revenue save up stock |  | 341.189.127 | 23.9 .97 .557 | 1.7829 .487 .876 | 797.274.102 |
|  | -Revenue activities triste auction |  |  |  |  |  |
|  | - Revenue for the use tax assels |  |  |  |  |  |
|  | -Others revenue |  | 36.654.205.244 | 45.381 .932 .404 | 106.609.421.506 | 9.541.133.2.27 |
| 2 | Deductions | 02 |  | 64.345.701 | 80.232.450 | 231.344 .665 |
| - 3 | Net sales and services ( $(10=01-02)$ | 10 | 66.569.226.697 | 68.019.729.797 | 221.765.571.898 | 299.143.214.561 |
| -4 | Cost of good sold | 11 | 53.883 .661 .626 | 46.601.205.041 | -163.491.834.525 | 236.710.213.700 |
| - 5 | Gross profit | 20 | 12.185.565.071 | 21.418.524.756 | 58.273.737.373 | 62.433.00.861 |
| -6 | General and Administrative Expenses | 25 | 9.453.623.483 | 8.852 .372 .397 | 25.599.439.871 | 25.039 .50 .72723 |
| -7 | Net operating profit ( $30=20-25$ ) | 30 | 2.731 .941 .588 | 12.566.152.359 | 32.694.297.502 | 37.393.498.138 |
| 8 | Oither Income | 31 |  | 366.342.797 | 143.594 | 367.330.848 |
| 9 | Other Expenses | 32 |  |  |  |  |
| 10 | Other profit ( $40=31-32$ ) | 40 |  | 366.342.797 | 143.594 | 367.330 .848 |
| -11 | Profit from joint venture | 41 |  |  |  |  |
| -12 | Total profit before tax ( $50=30+40+41)$ | 50 | 2.731.941.588 | 12.932.499.156 | 32.694 .441 .096 | 37.760.828.9866 |
| -13 | Current corporate income tax expenses | 51 | 8.550.258.042 | 8.735.640.470 | 23.693.052.648 | 26.837.101.014 |
| -14 | Defered corporate income tax expenses | 52 | (3.290.128.461) | (5.522.367.681) | (12.184.380.625) | (17.930.717.230 |
| $\underline{15}$ | Profit after tax (60=50-51-52) | 60 | (2.528.187.993) | 9.719.222.367 | 21.185.769.073 | 28.854.445.202 |
|  | 15.1 Profit after tax of minorities |  |  |  |  |  |

CONSOLIDATED CASH FLOW STATEMENT
(Indirect method)
Ouarter $3 / 2014$

| No. | Items | Code | Accumulation |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | Current year | Previous year |
|  |  |  |  |  |
| I. | CASH FLOWS FROM BUSINESS SECURITIES |  |  |  |
| 1. | Profit before tax | 01 | 32.694.441.096 | 37.760.828.986 |
|  | Adjusted for the: |  |  |  |
| 2. | Depreciation of fixed assets | 02 | 5.356.404.417 | 717.535 .287 |
|  | The back-up | 03 | 37.834.585.469 | 40.009.906.362 |
| - | Interest, loss difference exchange rates not | 04 |  |  |
| - | Interest, loss investment activities | 05 | 81.909.714.291 | 18.675.093.743 |
|  | Loan interest expenses | 06 | 53.116.780.634 | (433.212.833) |
| 3. | Profit from operating activities | 08 | 210.911.925.907 | 96.730.151.545 |
|  |  |  |  |  |
|  | Increase, decrease receivables | 09 | (296.083.907.242) | 875.286.340.220 |
|  | Increase, reduce inventor |  |  |  |
| $\bigcirc$ | Increase, reduce shor-term securities | 10 | 347.675.274.825 | 1.530.334.349.252 |
| -- | Increase, reducing the pay | 11 | 17.050.354.344 | (457.301.522.480) |
|  | Increase, reduce costs prepaid | 12 | 7.242.190.426 | 9.838.537.137 |
| $\cdots$ | Interest loan funds have | 13 | (124.025.876.927) | (16.215.830.101) |
|  | Corporate income tax was filed | 14 | (8.452.328.032) | 5.929.968.000 |
|  | Cash received from operating activities | 15 |  |  |
|  | Orther cash paid from operating activities | 16 | 119.219.325.074 | (4.962.958.950) |
|  | Net cash flows from operating activities | 20 | 273.536.958.375 | 2.039.639.034.623 |
|  |  |  |  |  |
| III. | CASH FLOWS FROM INVESTING ACTIVITIES: |  |  |  |
| 1. | Cash paid for purchase of capital assets and other long-term assets | 21 | (3.484.000.000) | (7.158.994.948) |
| 2. | Cash received from liquidation or disposal of capital assets and other long-term assets | 22 |  |  |
|  | Cash paid for lending or purchase debt tools of other companies | 23 |  |  |
| 4. | Withdrawal of lending or resale debt tools of other companies | 26 |  |  |
| 5. | Cash paid for joining capital in other companies | 27 |  |  |
| 6. | Withdrawal of capital in other companies | 28 | 494.987.766.841 | 199.259.711.638 |
| - | Cash received from interest, dividend and distributed profit | 29 |  |  |
|  | Net cash used in investing activities | 30 | 491.503.766.841 | 192.100.716.690 |
|  |  |  |  |  |
| III. | CASH FLOWS FROM FINANCING ACTIVITIES: |  |  |  |
| 1. | Cash received from issuing stock, other owners' equity | 31 |  |  |
| 2. | Cash paid to owners equity, repurchase issued stock | 32 |  |  |
| 3. | Cash received from long-term and shor-term borrowing | 33 | 854.766.661.000 | 140.000.000.000 |
| 4. | Return of capital truste to truste investment | 34 |  |  |
| 5. | Cash paid to principal debt | 35 | (1.039.400.000.000) | (1.891.000.000.000) |
| 6. | Cash paid to financial lease debt | 36 |  |  |
| 7. | Dividend, profit paid for owners | 37 |  |  |
|  | Net cash (used in) provided by financing activities | 40 | (184.633.339.000) | (1.751.000.000.000) |
|  |  |  |  |  |
|  | Net cash during the period | 50 | 580.407.386.216 | 480.739.751.313 |
|  |  |  |  |  |
|  | Cash and cash equivalents at beginning of year | 60 | 321.847.589.082 | 436.741.219.472 |
|  | Influence of foreign exchange fluctuation | ${ }^{61}$ | 902.254.975.298 | 917.480.970.785 |

